

# Alexander Hartmann

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## TECHNICAL SUMMARY

Seasoned automotive executive with 25+ years driving strategic transformation across OEM and Tier-1 supplier environments. Proven track record of scaling operations from €200M to €1.2B revenue, leading cross-functional teams of 500+ professionals, and spearheading electric vehicle platform launches. MBA from INSEAD complemented by M.Sc. in Mechanical Engineering from RWTH Aachen. Deep expertise in lean manufacturing, Industry 4.0 integration, and global supply chain optimization across European and Asian markets.

## TECHNICAL EXPERIENCE

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### Managing Director

January 2019 – Present

*Tier-1 Automotive Supplier, Stuttgart*

- Drove revenue growth from €480M to €1.2B within 5 years through strategic M&A, new product launches, and geographic expansion into China and North America.
- Led organizational transformation of 3,200 employees across 8 plants, implementing Industry 4.0 initiatives that reduced manufacturing costs by 18%.
- Spearheaded the launch of the company's first electric vehicle powertrain division, securing €350M in contracts with two major European OEMs.
- Directed the integration of two acquired companies (€120M and €85M revenue), achieving full synergy realization within 14 months.
- Established a centralized R&D hub with 120 engineers, reducing time-to-market for new products by 30%.
- Chaired monthly executive steering committee, aligning commercial, engineering, and operations teams on strategic priorities.
- Negotiated and closed a landmark €200M supply agreement with a leading Asian OEM, opening a new market vertical.

### Vice President Operations

March 2014 – December 2018

*Global Automotive Group, Munich*

- Directed manufacturing operations across 5 European plants with combined annual output of 12M units and €600M revenue.
- Implemented Toyota Production System principles, improving OEE from 72% to 89% and reducing scrap rates by 35%.
- Managed an annual operational budget of €180M, consistently delivering 5-8% YoY cost reductions.
- Led a workforce of 1,800 across Germany, Czech Republic, and Poland, driving employee engagement scores from 62% to 84%.
- Pioneered predictive maintenance program using IoT sensors, reducing unplanned downtime by 42%.

### Plant Director

June 2010 – February 2014

*Premium Automotive Components GmbH, Ingolstadt*

- Full P&L responsibility for a €250M plant with 650 employees producing precision-machined components for Audi and BMW.
- Achieved zero lost-time incidents over 18 consecutive months through implementation of behavior-based safety program.
- Drove plant-wide digitalization initiative, integrating MES and ERP systems to enable real-time production visibility.
- Reduced inventory carrying costs by €12M annually through implementation of just-in-sequence delivery model.

## Senior Manufacturing Engineer

September 2004 – May 2010

*Bosch Automotive, Stuttgart*

- Led process engineering for high-volume fuel injection component lines producing 8M units annually.
- Designed and commissioned 3 fully automated assembly lines with combined investment value of €25M.
- Served as project lead for Bosch Production System rollout across the Stuttgart campus.

## EDUCATION

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### MBA

2013

*INSEAD, Fontainebleau*

### M.Sc. Mechanical Engineering

2004

*RWTH Aachen University*

### B.Sc. Mechanical Engineering

2002

*RWTH Aachen University*

## TECHNICAL SKILLS

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Strategic Leadership   P&L Management   M&A Integration   Industry 4.0   Lean Manufacturing   EV Powertrain   Supply Chain